

# Risk Management Considerations for Fruits: Fruit Production for Beverages



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# Fruit Crops Production

## **Negatives:**

- High risk
- High inputs
  - Labor
  - Management
  - Capital
- Relatively little mechanization
- Several years before a return on investment
- Perishable crops

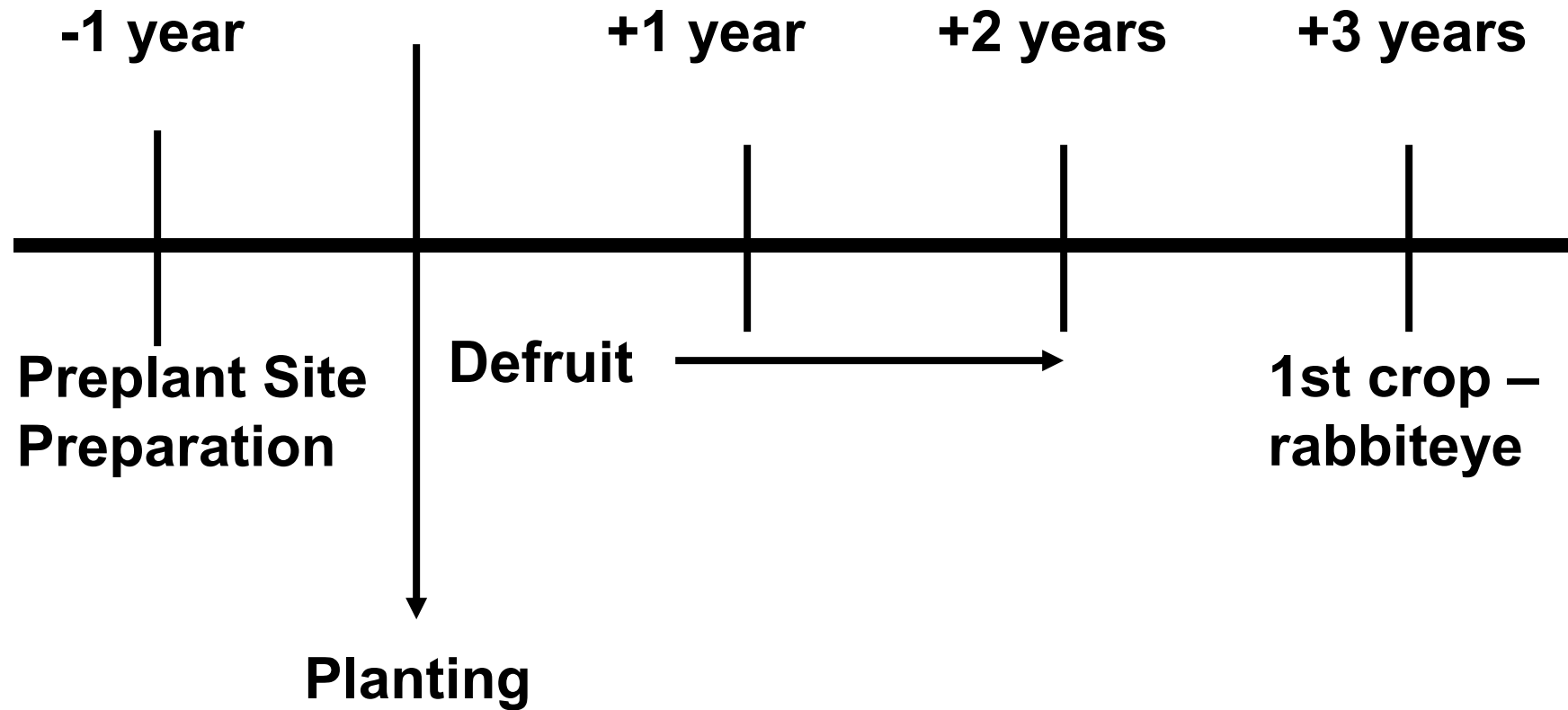
## **Positives**

- Can be done on smaller acreages
- Can utilize hilly land
- Potentially high returns per acre
- High level of interest by consumers in locally produced crops

# Getting Started in Fruit Production

- Lag time between planting & 1<sup>st</sup> crop
  - No return on investment
  - Determines productive potential of planting over its entire life
- Trees/vines/bushes live for many years
  - What you do this year affects what happens next year
- Fruit buds initiated in the growing season of the previous year
- Multiple pests
- Perishable commodity

# Blueberry Production Timeline



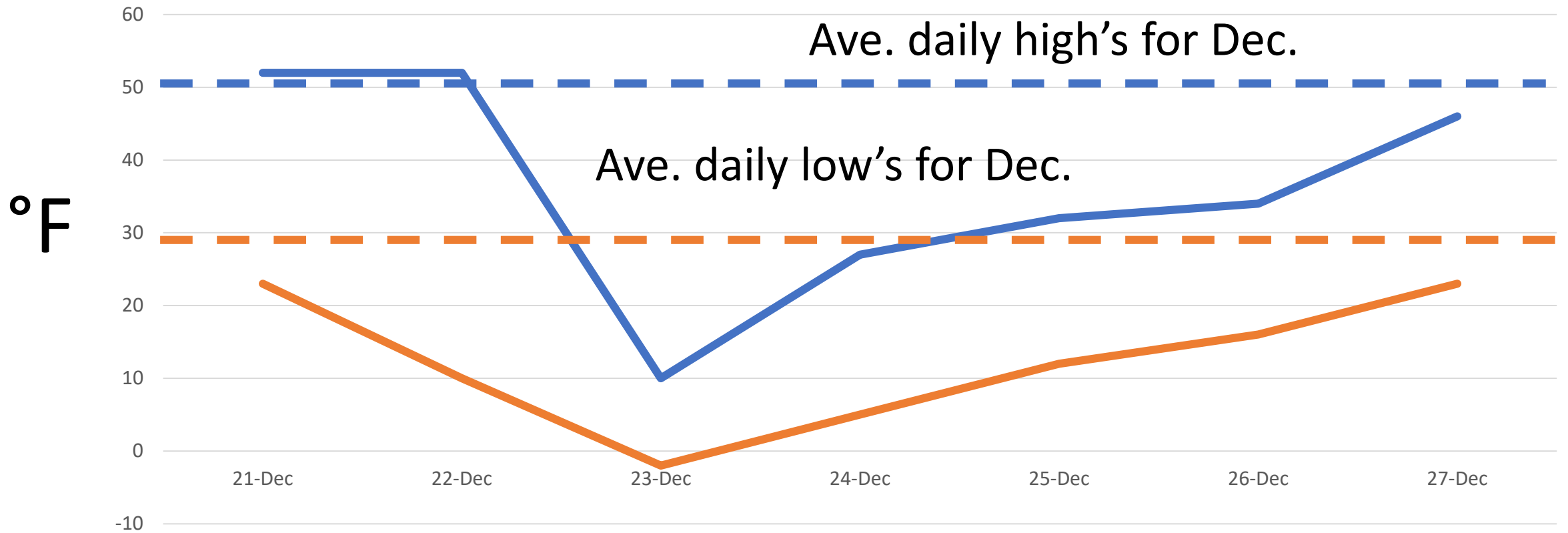


# Site Selection Considerations

- Market – distance, accessibility, quality of roads, parking
- Full sun
- Elevation in regards to surrounding area
- Aspect of slope
- Degree of slope
- Soils:
  - Drainage – internal & surface
  - Potential rooting depth
  - pH
  - Fertility
- Water – availability & quality
- Wildlife issues
- Adjacent agricultural operations



# MTREC: High/Low Temp. 12/21/22 – 12/27/22

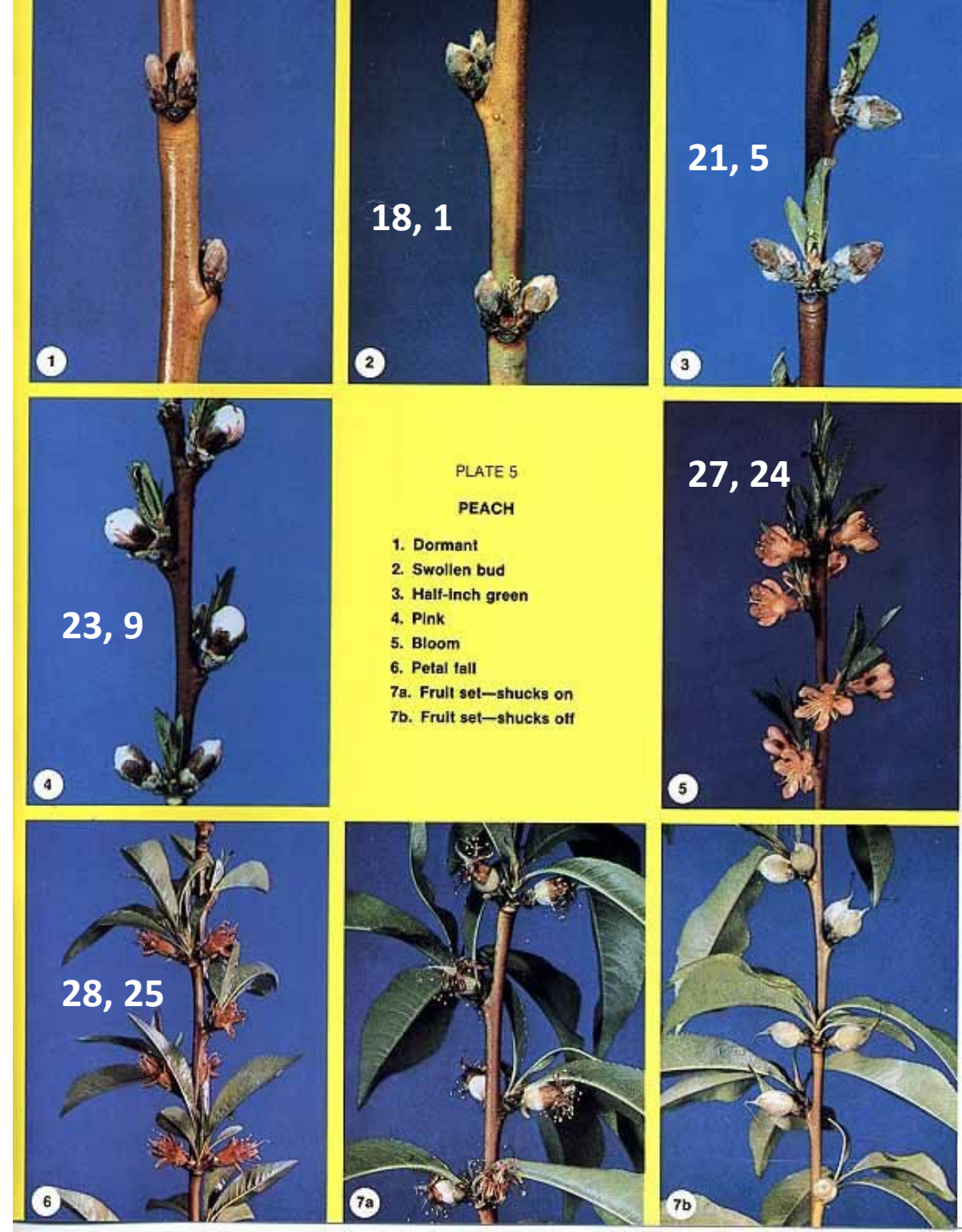






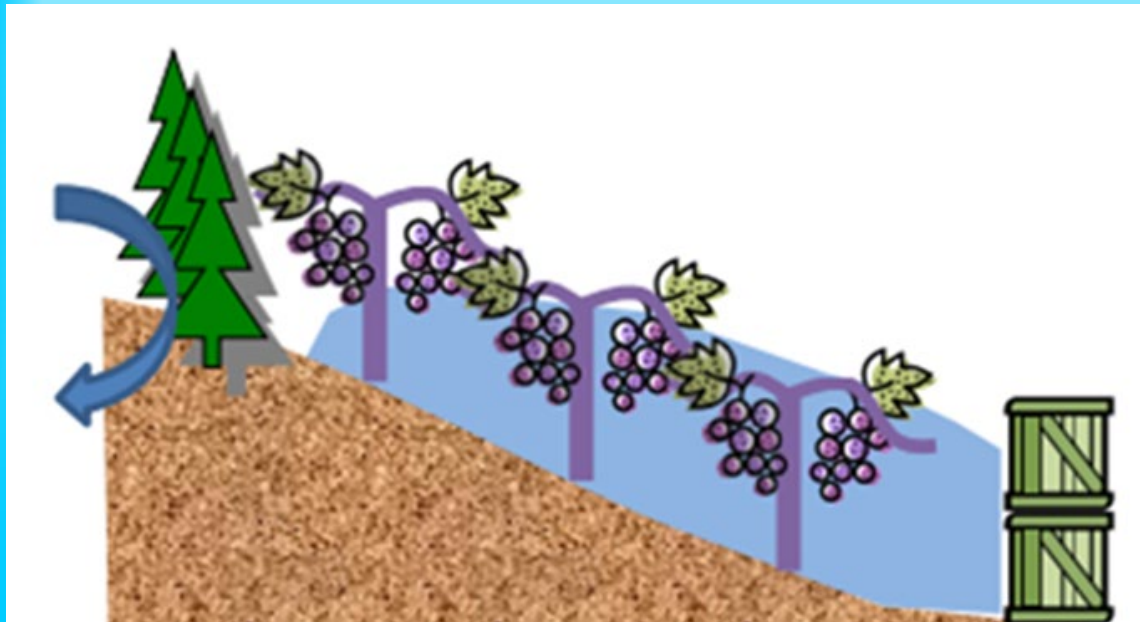
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# Passive Controls







# Active Frost Control





# What to Plant?

Yes	Maybe	No
Apple	Peach	Apricot
Pear: European Asian	Nectarine	Plumcot, Pluot, Aprium
Grape: American French American hybrid	Plum	Sweet Cherry
Blackberry:	Tart Cherry	Olive
Raspberry:	Grape: muscadine V. vinifera	Fig
Blueberry: Rabbiteye Highbush		
Strawberry: matted row plasticulture (annual)		



# Tree Crop Timeline

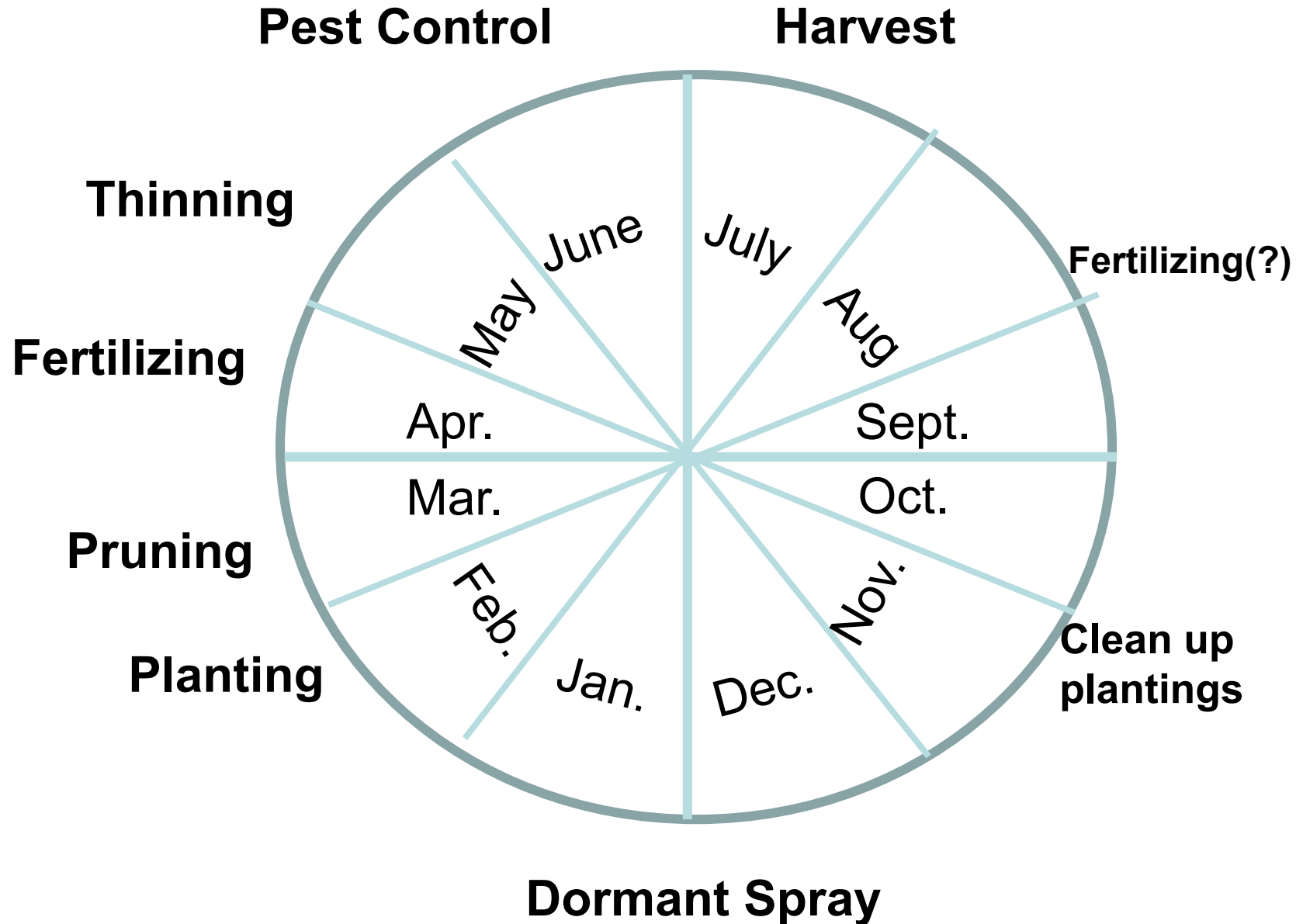
			Planting to 1 <sup>st</sup> crop	Planting to full crop	Life expectancy
Apples (semi-dwarf)			3 to 4 years	6 to 8 years	20+ years
250 – 550 trees/acre					
Apples (dwarf)			2 years	5 to 6 years	? (15 + years)
600 + trees/acre					
Stone fruits			3 years	5 to 6 years	17 -20 years

# Small Fruits: growth & fruiting

Crop	Planting to 1 <sup>st</sup> crop - yrs	Planting to full crop - yrs	Yrs of Life Expectancy	Yield @ Maturity
Blueberry – Rabbiteye	2 to 3	6 to 8	25+	15 to 20 lbs.
Blueberry - Highbush	3 to 4	7 to 9	25+	15 to 20 lbs.
Grape – American Bunch	3 to 4	5 to 6	25+	15 to 20 lbs.
Grape – French/American Hybrid	3 to 4	5 to 6	25+	12 to 15 lbs.
Grape – Vitis vinifera	3 to 4	5 to 6	20+	6 to 8 lbs.
Grape - Muscadine	3 to 4	5 to 6	30+	30 to 40 lbs.
Blackberry	2	3	8 to 10	4 to 6 lb/plant
Raspberry	2	3	8 to 10	1 ½ to 2 lb/plant
Strawberry – matted row	2	2	4	½ to 1 lb/ft. of row
Strawberry - plasticulture	7 to 8 mo.	7 to 8 mo.	1	1 to 2 lb/ft. of row



# Calendar



# Harvest Periods

Crop	May	June	July	Aug	Sept	Oct	Nov
Strawberries	————				— —	—	
Raspberries		————		————	————		
Blackberries		————		— — — —			
Stone Fruits		————	————				
Grapes			————	————			
Muscadines					————		
Pears				————			
Apple			————	————	————		
Pecans					————	————	



# Horticultural Maturity

- Defined as the stage at which growth or development of a fruit or vegetable is optimum for a particular use.
- To be mature, a crop must be either:
  - At optimum for consumption or processing at harvest
  - or
  - Able to ripen to acceptable quality after harvest or storage

# Types of Horticultural Maturity

1. Harvested physiologically immature:
  - Green cucumbers, green tomatoes, summer squash, gooseberries & cherries used for brining
2. Harvested firm mature but ripened later:
  - European pears, winter apples, fresh plums, apricots, peaches & nectarines
3. Harvested when ripe:
  - Berries, cherries, slicing tomatoes, nuts, prunes for canning or drying, fruits for roadside marketing





# When to Harvest?

## Will ripen after harvest

Apple

Apricot

Pear

Peach

Plum

## Will not ripen after harvest

Blueberry

Cherry

Grape

Strawberry

Caneberry

Nuts

# When to Harvest?



- Premature harvest:
  - Fruit may be small, poorly colored, sour, tough, starchy, off-flavor & subject to storage disorders
- Delayed harvest:
  - Overripe fruit may have mealy flesh, flat flavor, discoloration of the skin, internal breakdown (watercore in apples) and poor storage life. Excessive losses to fruit drop may also occur.

# Post-Harvest is a **Hotel** – Not a **Hospital**

- Garbage In – Garbage Out
  - Quality after storage & proper ripening can NEVER be better than harvest quality
- Poor quality fruit placed in storage will be *poorer* quality when removed



# Optimal Storage Conditions – Small Fruits

Crop	Temperature (°F)	Humidity (%)	Ethylene Production	Ethylene Sensitivity	Storage Life
Blueberries	31-32	>90	Very low	No	2 weeks 4 (rabbiteye)
Caneberries	31-32	90-95	Very low	No	2-3 days
Currants	31-32	90-95			1-4 weeks
Elderberries	31-32	90-95			1-2 weeks
Gooseberries	31-32	90-95			3-4 weeks
Grapes	31-32	85	Very low	Yes	2-8 weeks
Strawberries	32	90-95	very low	no	3-7 days

Apples: 8 to 10 oz. per lb. of fruit  
Cherries: 6 to 8 oz. per lb. of fruit  
Cranberries: 4 to 8 oz. per lb. of fruit  
Grapes: 8 oz. per lb. of fruit  
Grapefruits: 320 oz. per case of fruit (#56)  
Lemons: 190 oz. per case of fruit (#115)  
Limes: 4 to 5 oz. per lb. of fruit  
Melons: 6 to 8 oz. per lb. of fruit  
Oranges: 352 oz. per case of fruit (with our JBT Whole Fruit Extraction)  
Papayas: 3 oz. per lb. of fruit  
Peaches: 1 to 3 oz. per lb. of fruit  
Pineapples: 4 to 6 oz. per lb. of fruit  
Strawberries: 4 to 5 oz. per lb. of fruit  
Raspberries: 4 to 5 oz. per lb. of fruit  
Watermelon: 6 to 10 oz. per lb. of fruit

## Juice Yield for Fruit Crops



# Field Heat

- Difference between the temperature of harvested fruit & the optimal storage temperature for it
- Lowering field heat is essential during the 1st few hours after harvest
  - 1 hour's delay with field heat of 95°F will lower shelf life ~ 1 day even with optimal storage conditions

# Precooling

Removal of field heat immediately after harvest

- much faster than just setting fruit in a cold room
- forced air (rapid movement of cool, moist air) is the most common method
- Postharvest losses of 25 – 30% without precooling vs. 5 to 10% with precooling



# Postharvest Considerations:

## Storage

- Cold Storage:
  - Store @ ~30°F & 90 – 95% RH
  - Good air circulation & exchange
  - Leave spaces between rows for good air circulation
- Cold Storage:
- Maintain proper temperatures (Low to mid-30's)
- High humidity levels (90 to 95% RH)
- Good air circulation
- Stack containers with gaps for air movement

# Fruits & Ethylene

Fruits	Ethylene Emission	Ethylene Sensitivity
Apples	High	Yes
Apricots	High	Yes
Blueberries	Very Low	No
Caneberries	Very Low	No
Elderberries	No	Yes
Grapes	Very Low	Yes
Peaches	High	Yes
Strawberries	Very Low	No

# SmartFresh™ Ginger Gold Trial – 2010

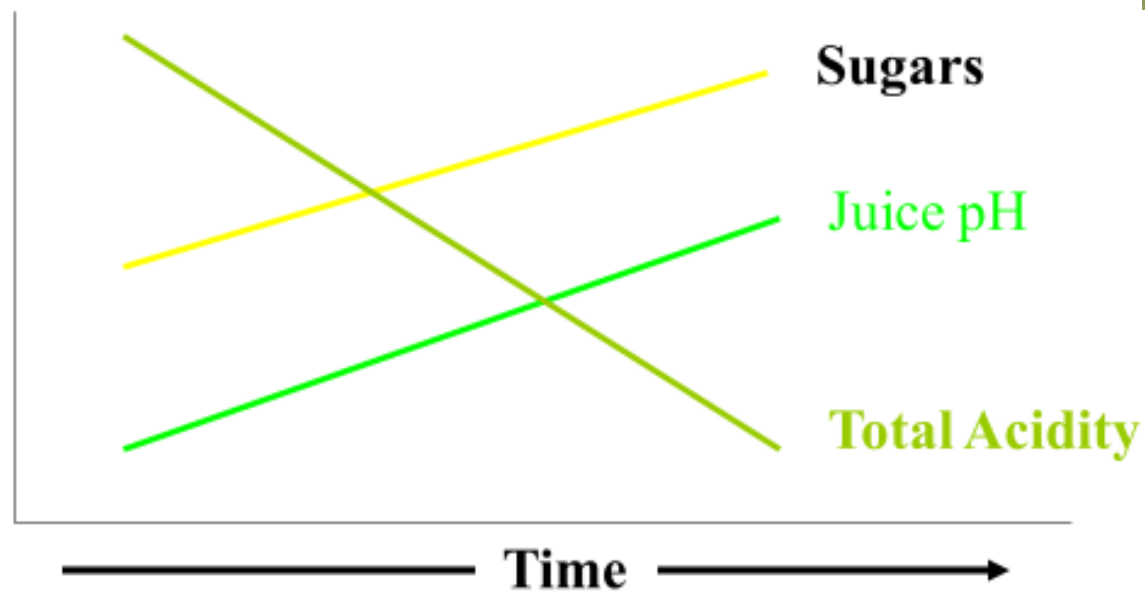
## 30 days at room temperature

Extending the shelf  
life of apples  
beyond that of  
common storage



# When to Harvest Wine Grapes?

- Wine
  - Work with the winery





# Finding Fruit

- Contact local growers, Extension agents & specialists, commodity organizations in surrounding areas & states
- Collect & freeze unsold fruit from growers until the amount needed is accumulated
- Purchase “seconds” (blemished but sound fruit that cannot be sold fresh can be used for processing)
- Split loads with other processors
- Consider “custom crush” with wineries & cideries in the area

# Working with Wineries

- Prospective growers:
  - Contact area wineries to
    - Find out what varieties they might need
    - Make them aware of your intentions to establish a vineyard
    - Get involved with TFWA (Tennessee Farm Winegrowers Alliance)
- Planting until 1<sup>st</sup> crop: maintain contact with wineries & TFWA

# Working With Wineries:

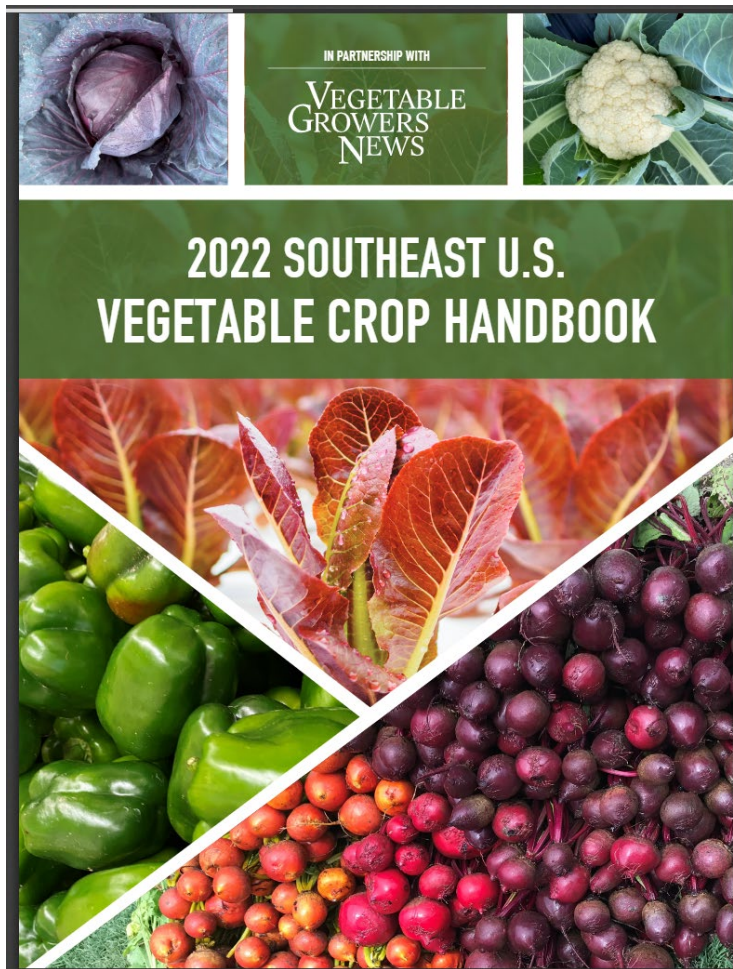
## Planning & Planting the Vineyard

- Contact Extension & other growers to see if the suggested varieties are suited to your area.
- Determine how many vines of a variety to plant
  - Wineries need to have full tanks of juice for a given variety
    - Rough calculations:
      - 120 to 180 gallons of juice per ton of grapes (depending on type of press & operator)
      - Yields from a mature vineyard – 5 to 7 tons/acre from muscadines & American bunch  
3 to 5 tons/acre from hybrids  
1 ½ to 2 ½ tons/acre from *Vitis vinifera*



# Working With Wineries

- Work closely with the winemaker as harvest approaches
- Focus on quality & consistency in cropping
  - Your success as a grower depends on the wineries
  - The winery's success depends on the grower



# References



## Webinar Series

### 2022 Muscadine School

Information on muscadine production



## News

### Small Fruit News – Fall 2022

View articles and subscribe to newsletter



## Research

### SRSFC Sponsored Projects

Browse research and outreach projects



## Updated Resources

[2022 Southeast Regional Blueberry Integrated Management Guide](#)

[2022 Southeast Regional Caneberry Integrated Management Guide](#)

[2022 Southeast Regional Muscadine Grape Integrated Management Guide](#)

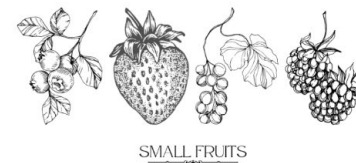
[2022 Southeast Regional Strawberry Integrated Pest Management Guide for Plasticulture Production](#)

[Farm Toxicology for Primary Care: Recognition and Management of Pesticide Poisonings – Online Self-Paced Learning \(Available Nov. 1, 2021–Aug. 31, 2024\)](#)

## Mission

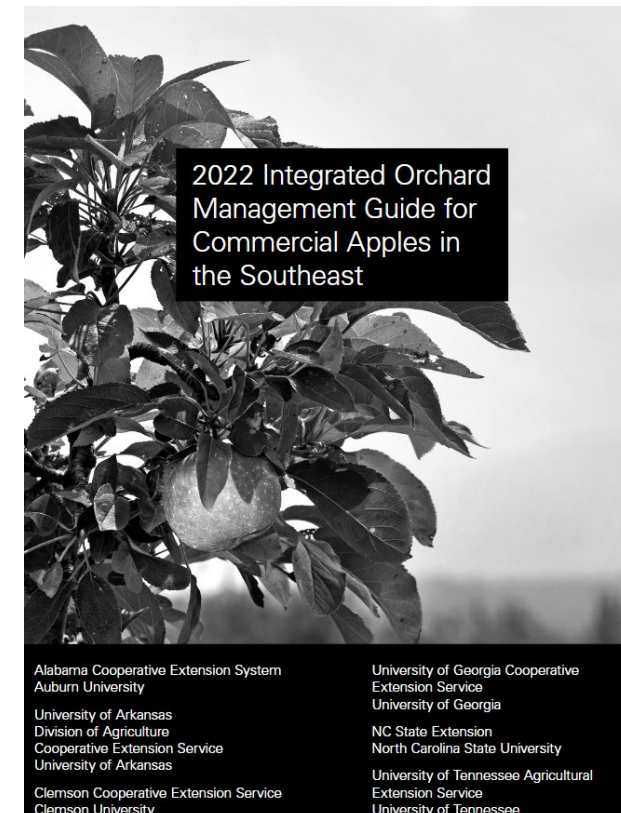
To involve collaborative efforts at various sites across the region between small fruit growers and grower organizations, industries and service organizations allied with and/or serving small fruit growers, agricultural extension programs and research stations working together to enhance the development of the small fruit industries in the region.

[SRSFC Overview](#)



[Back to Top](#)

2022 SOUTHEASTERN PEACH, NECTARINE, AND PLUM PEST MANAGEMENT AND CULTURE GUIDE		
Senior Editors: Brett Blaauw, Phil Brannen, David Lockwood, Guido Schnabel, and David Ritchie		
Section Editors:		
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Pesticide Stewardship and Safety – Milton Taylor		
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TABLE OF CONTENTS		PAGE
2022 SOUTHEASTERN PEACH, NECTARINE AND PLUM MANAGEMENT GUIDE.....	2	66
POISON CONTROL CENTERS.....	45	67
SEASONAL “AT A GLANCE” DISEASE CONTROL SCHEDULE.....	46	67
EFFECTIVENESS OF DISEASE CONTROL MATERIALS.....	47	72
PEACH INSECTICIDE AND MITICIDE CLASSES, HUMAN EXPOSURE RISKS, FINISH AND EFFICACY RATINGS.....	49	72
WEED RESPONSE TO HERBICIDES USED IN FRUITS AND NUTS.....	51	73
PESTICIDE SAFETY.....	53	74
PEST MANAGEMENT STRATEGIES.....	54	74
RESISTANCE MANAGEMENT.....	59	75
ORCHARD WEED MANAGEMENT STRATEGIES.....	59	76
HERBICIDE RECOMMENDATIONS.....	61	
NEMATODE CONTROL ON PEACHES.....	66	
PEACH TREE SHORT LIFE MANAGEMENT.....	67	
VERTEBRATE MANAGEMENT.....	67	
EFFECT OF pH ON PESTICIDE ACTIVITY.....	72	
EFFECT OF SPRAY WATER pH ON PEACH PESTICIDES.....	72	
SPRAYER CALIBRATION.....	73	
ALTERNATE ROW MIDDLE SPRAYING.....	74	
PEST MANAGEMENT FOR NON-BEARING TREES.....	74	
GIRDLING.....	74	
ANNUAL FERTILIZATION OF BEARING TREES.....	75	
NOTES.....	76	



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